

16th ACA Annual Conference



ACA
AFRICAN
CASHEW
ALLIANCE

STRENGTHENING SUSTAINABLE KERNEL & BY-PRODUCTS MARKETING IN THE AFRICAN CASHEW INDUSTRY

Sheraton Abuja Hotel, Abuja, Nigeria
12-15 September 2022



Can Ghana become a processing powerhouse?

William Quaitoo, TCDA, Ghana

13th September 2022

Yes we can – Production

- 150,000 tonnes produced per year; Increasing quickly.
- 4% share of global production.
- But < 10% nuts processed locally.
- 2018 RCN Export US\$ 378 million (including transit).
- Opportunity to improve farm gate prices.

Yes we can - Processing

- 12 cashew processing plants; Total annual capacity 55,000 MT.
- 37% of total production.
- Many are small or not operating : Need for rehab./reequipping.
- At capacity Ghana can become a powerhouse of processing.

Yes we can – Factors for processing success.

1. Land

- Land suitable for cashew production in 12 of 16 regions.
- Increased farmer interest in cashew production
- Steady increase in annual production : intensification and extension.
- Increased research and technology development

2. Policy

- Enabling environment facilitated by government.
- E.g. Nationwide seedlings distribution

3. Labour : Available labour: skilled and unskilled.

- Graduates to be trained as managers and supervisors
- Secondary school graduates who can be trained as factory workers.

Yes, we can – Factors for processing success

4. Logistics and Marketing

- Convenient ports for exports
- Trucks; Improved feeder roads
- Packaging available.
- Close to major markets.

5. Technology

- Availability of qualified engineers and fabricators.
- Governments renewed interest and focus on TVET
- Trained researchers in Cashew agronomy and product development

Yes, we can – Factors for processing success

6. Finance

- Commercial and Development Banks work in Ghana
- Ghana Exim Bank and other state financial institutions e.g. GEPA, GIRSAL all support export processors

7. Others

- Development Partners ready and willing to support the development of cashew value chain
- Political stability
- Ghana has well researched and developed byproducts technologies.

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**TREE CROPS
DEVELOPMENT AUTHORITY**

Thankyou

William Quaitoo, TCDA, Ghana

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