



AfriCashewSplits

The source of the latest crop and price information

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The International Cashew Market

Cashew kernels markets remain relatively quiet. This is not surprising for the time of year. Shipments and demand remain strong indicating that, in international markets cashew demand has been robust in the pandemic. New shipment records for kernels have been made each month. Vietnamese processors continue to offer below cost kernels but there is not much new business being done. There is some concern among kernels buyers that their shipments will be made in August and September given the low level of imports to Vietnam.

In India, the coronavirus is hitting hard. Processors and kernels distributors are concerned about demand during the festival season which gets going in August. This may have an impact on purchases of RCN later in the year from East Africa.

The export seasons are coming toward an end in West Africa. Most countries will export less in 2020 than in any of the previous three years. Balances in Cote d'Ivoire and Guinea Bissau will be needed in Vietnam but the timing of final exports remains unclear. Prices are steady despite a fall in quality available. This long, slow, disrupted season may yet have a sting in the tail.

ACA Editorial

The Cashew Market in Africa

RCN farm gate price in AFRICA in USD per MT

COUNTRY	1 year ago	1 month ago	1 week ago	Calendar week 28 (July 6 – 12, 2020)		This week vs last week		This week vs last month		
				Reported range	Outturn in lbs.	Variation	Trend	Variation	Trend	
NIGERIA	351	770	534	532	552	39-43	3%	↗	-40%	↘
GHANA	417	570	439	433	476	43-45	8%	↗	-20%	↘
BURKINA FASO	676	578	493	515	541	44-45	9%	↗	-7%	↘
COTE D'IVOIRE	985	517	514	344	515	40-46	0%	↗	0%	↘
GUINEA CONAKRY	384	265	262	523		42-47	0%	↘	-1%	↘
SENEGAL	822	765	785	690	819	46-52	-4	↘	-1%	↘

* Cote d' Ivoire has announced a minimum farm gate price of 400 fCFA per kg (690 USD per ton).

RCN CFR export prices offered in USD per MT			
COUNTRY	1 year ago,	Calendar week 28 (July 6 – 12, 2020)	
		USD per ton	Outturn in lbs.
GHANA	900	960-1000	43-45
COTE D'IVOIRE	1,025	900	40-46
NIGERIA	850	750-900	42-44
SENEGAL	1,250	1,200	46-52

Worldwide WW320 export FOB prices in USD per lb.									
COUNTRY	1 year ago	1 month ago	1 week ago	Calendar week 28 (July 6 – 12, 2020)		This week vs last month		This week vs last year	
				Range reported		Variation	Trend	Variation	Trend
VIETNAM	3.25	3.07	3	2.85	3.15	0%	→	-2%	↘
INDIA	3.44	3.35	3.35	3.30	3.40	0%	→	0%	→

Country Reports

Burkina Faso

The RCN market is very quiet with some transactions between traders and processing factories. The average price negotiated is 300 F CFA per kg for outturn levels of KOR 44 – 45 lbs.

The processing factories continue to operate with good stock levels. The kernel market is sluggish with a slight drop in prices. The price of WW320 kernels is trading between \$ 2.80 - 3.10 USD per lb while the LWP is traded between \$1.45, 1.60 USD per lb.

Côte d'Ivoire

The Ivorian government's decision to guarantee all producers the minimum price of 400 FCFA/kg through a subsidy of 35 billion CFA francs (US\$60 million) to mitigate the economic impact of COVID 19 on the cashew sector has not yet entered its active phase. Indeed, buyers and the government are unable to tune their violins on the operational phase. There is therefore a blockage on the markets because there is a lack of liquidity to buy and the CCA requires all active buyers to respect the 400 FCFA/kg to producers in a context where quality is severely degraded (KOR 40 – 46 lbs) with the rains that are intensifying and export prices are declining.

But with the urgent needs of producers now of the lean season, producers who fear having unsold stocks are trying to release them to the first buyer who comes at prices ranging between 200 and 250 FCFA per kg.

It is reported that 350 000 tonnes of RCN have exported and 51 000 tonnes have been bought by local processors since start of the season.

RCN FOB is offered around \$ 900 USD per tonne.

Ghana

The reported average RCN outturn levels range between 43 – 45 per lbs.

Farm gate prices range between GHC 2.5 – 3.0 per kg.

RCN FOB is offered for \$ 960- 1000 USD for outturn levels of 46 – 48 lbs whilst locally processed WW320 kernels are offered between \$ 3.00 – 3.25 USD per lbs.

Guinea Conakry

The Guinean government through the Ministry of Commerce and the Guinean Export Promotion Agency (AGUIPEX) is working to buy back the stocks available from exporters and producers in the sector.

RCN quality ranges between KOR 42 – 47 lbs. Reports states that the quantity of RCN bought by local processors since start of the season is around 11 856,17 tonnes.

The average farm gate price is reported at 5000 GNF/KG.

RCN FOB price is offered between \$ 700 – 800 USD per tonne for outturn levels between KOR 41 – 48 lbs.

Nigeria

This week's RCN quality ranges between KOR 39 – 43 lbs. There is a gradual rise in RCN demand which equally brought about an increase of price of RCN as against the price last week. Here, the RCN farm gate price is between \$ 525 – 570 USD per tonne, which is equivalent to 202,000-220,000 naira. This increase in farm gate price is because of the exchange of \$ 386.41 USD to naira.

RCN FOB is offered at \$ 750 - 900 USD per tonne for outturn levels of 42 – 44 lbs whilst WW320 kernels are offered for prices ranging between \$ 2.8 - 3.2 USD per kg.

Senegal

Outturns have been so much influenced (46 – 52) by the rain that has settled over the whole southern zone.

The good outturns are found in the northern zone (Fatick region). 2,839 tonnes of RCN have been exported from Ziguinchor to Dakar since start of the season. 35 tonnes are purchased by industrialists and small processors because of the credit granted to certain operators.

Farm gate prices fell slightly from 475 to 400 for reasons of caution. However, it should be noted that many large producers are still waiting for better price proposals. RCN FOB is offered for \$ 1200 USD per tonne.

Thank you to all our network of reporters and analysts for their contribution to this report.

This is a publication of the [African Cashew Alliance](#)

