



AfriCashewSplits

The source of the latest crop and price information

Week 23: June 03 – 10, 2019 – N°18

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The International Cashew Market

It was a relatively quiet week for trading in international markets. RCN prices remained steady in the international market with some buying present but no major movement in prices. This is the time of the year for maximum arrivals of RCN into the Vietnamese market. The arriving material is at prices above today's market but processors have also made higher priced sales, and the cashew kernels market has remained steady. Trade is light at prices between 10 cents/lb and 20 cents /lb above the lows of the year. Current price levels remain attractive to buyers but trade is limited as most buyers are well covered until the last quarter of the year. Early shipments for June and July are difficult to find on whole grades, keeping prices steady.

Looking further forward Vietnam's imports of RCN are circa 5% above last years levels with exports of kernels matching last year. Vietnam buyers still have some significant purchasing to do. India imports are well below last year levels. It is likely Indian imports will be reduced but this year there is still much business to be done.

Kernel demand continues in slow recovery mode on imports to major markets such as EU and continues to grow in India. It is becoming clearer that the real impact of lower prices will not be seen until later in the year.

ACA Editorial

The Cashew Market in Africa

RCN farm gate price in AFRICA in USD per MT

COUNTRY *	1 year ago	1 month ago	1 week ago	Calendar week 23 (June 10 – 16, 2019)		This week vs last week		This week vs last month		
				Reported range	Outturn in lbs.	Variation	Trend	Variation	Trend	
NIGERIA	1,076	345	345	279	419	38-43	1%	↗	0%	↗
BENIN	903	383	297	433	51	40-46	2%	↘	-26%	↘
GHANA	957	434	509	467	561	46-49	1%	↗	15%	↗
MALI	531	383	319	260	476	40-46	13%	↗	-4%	↘
GUINEA BISSAU	1,106	-	594	606	693	50-54	8%	↗	-	-
SENEGAL	1,175	660	722	692	952	49-53	12%	↗	20%	↗

*Côte d'Ivoire has a legally enforced minimum RCN farm gate price of 375 FCFA per kg (640 USD per ton).

RCN CFR export prices offered in AFRICA in USD per MT

COUNTRY	1 year ago	Calendar week 23 (June 10 – 16, 2019)	
		US\$ per ton	Outturn in lbs.
NIGERIA	1,400	800 – 900	46-48
BENIN	1,925	1,050	46
GHANA	1,875	1000 – 1,150	45-46
COTE D'IVOIRE	1,775	1050	45-46
SENEGAL	N/Q	1,200	50-52
GAMBIA	N/Q	N/Q	N/Q

Worldwide WW320 export FOB prices in USD per lb.									
COUNTRY	1 year ago	1 month ago	1 week ago	Calendar week 23 (June 10 – 16, 2019)		This week vs last week		This week vs last month	
				Range reported		Variation	Trend	Variation	Trend
VIETNAM	4.55	3.30	3.23	3.20	3.40	2%	↗	1%	↗
INDIA	4.55	3.50	3.50	3.40	3.55	-1%	↘	-1%	↘
WW320 prices traded in:									
NIGERIA				3.30					
BENIN				3.35 - 4					
GHANA				3.5-3.7					
COTE D'IVOIRE				N/Q					

Country Reports

Nigeria

This week, there's a holiday in Nigeria and trade was insignificant. However, report from last week is as follow: In calendar week 22, crop estimates for 2019 are again reported in a range of 240,000 – 270,000 tons. Farm gate price has also remained between 100 – 150 NGN per kg (USD 276 – 414 per ton) as recorded last week. The average quality at farm gate is reported to be at range of 38-43 lbs. It is reported that harvesting has come to an end with stocks only remaining in farm level storage or in Lagos warehouse as there are no cashews on the tree presently.

Export price for RCN 46-48 offered in week 22 remains between USD 800 – 900 per ton Cfr India/Vietnam as recorded last week. WW320 kernels are reported to have been traded at USD 3.30 per lb.

Benin

Generally this year, the quality of nuts is not very good throughout the country compared to prior years. The KOR recorded from the first harvest ranges between 40-46. For the second crop nuts, quality has not been any better due to recent rainfalls which have made drying and storage conditions unattainable.

Farm gate price recorded this week has increased to a range of 250-300 CFA (USD 433 - 519) per ton.

WW320 kernels are reported to have been traded at USD 3.35 – 4 per lb.

Ghana

In calendar week 23 the reported farm gate price ranges between 2.5-3 GHC per kg (USD 467 – 591 per ton). It is reported that the prices have increased due to less availability at the farm gate. RCN delivered to Tema port, of 44-45 lbs is traded at 3.5-3.7GHC (USD 652 – 689) per ton.

This past week's range of average outturn remains between 45-48 lbs.

It has been reported in this week that RCN 46 lbs. are traded at FOB \$1050 – 1100 and at USD 1000 – 1050 for anything below 45lbs.

Mali

This week, exports have slightly slowed down due to the Eid celebration and the scarcity of stocks. Traders are reported to have taken advantage of the festive period to buy the last stocks that were at the producer's and trader's level. There are currently very few stocks left at the producers' level.

The farm gate price in calendar week 23 is reported at 150-275 FCFA per kg (USD 260 – 476 per ton). The average outturn is reported between 40 – 46 lbs. Prolonged storage at producers and traders level is causing quality to decline. There are few stocks of RCN with a KOR of 45 - 46.

Guinea Bissau

In calendar week 23, there's been an increase in price at the farm gate which ranges between 350 – 400 FCFA per kg (USD 604 – 690) per ton. The average outturn is reported between 50 – 54 lbs as recorded last week.

RCN FOB this week is traded at 950 FCFA (USD 1.640) for an outturn of 52-54 lbs.

Senegal

Production estimate this year has not changed. This week the range remained at 50,000 – 60,000 tons. Farm gate prices are reported in calendar week 23 in a range of 400-550 FCFA per kg (USD 693 – 952 per ton) with an outturn at a range of 49-53. The price per kg has changed this week. For anything below 50 lbs, the price varies between 400 and 415 F/Kg (USD 693-716) per ton. This increase is due to the fact that most small producers have sold out and the big ones are expecting better offers.

This week was also marked by very intense nut sales operations coming from neighboring countries with an outturn of 53 lbs.

The FOB Dakar export price remains constant at the moment compared to last week. RCN 51lbs. is offered at Cfr USD 1,200 per ton.

WW320 kernels are reported to have been traded at USD 3.03 –3.09 per lb

Mozambique

Average farm gate price recorded during the cashew season Oct-Feb was 0.70 USD/KG with an average outturn of 47 lb. It is reported that that occurrence of cyclone IDAI and Kenneth, during March and April 2019, destroyed about 139, 000 cashew trees equivalent to the loss of about 1, 670 tons of RCN. Production for 2019 is officially estimated at 142, 000 MT.

Throughout the season, the FOB export ranged from 1, 250 – 1, 586 per ton for 44-52 lbs.

Thank you to all our network of reporters and analysts for their contribution to this report.

This is a publication of the [African Cashew Alliance](#)

