



A DECADE OF TRANSFORMATION

ACA World Cashew Festival & Expo 2016



Bissau, Guinea-Bissau
September 19-22, 2016

**INVESTMENT OPPORTUNITIES IN processing cashew nuts
in COTE D'IVOIRE**

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Le Conseil de Régulation, de Suivi et de Développement des Filières Coton et Anacarde



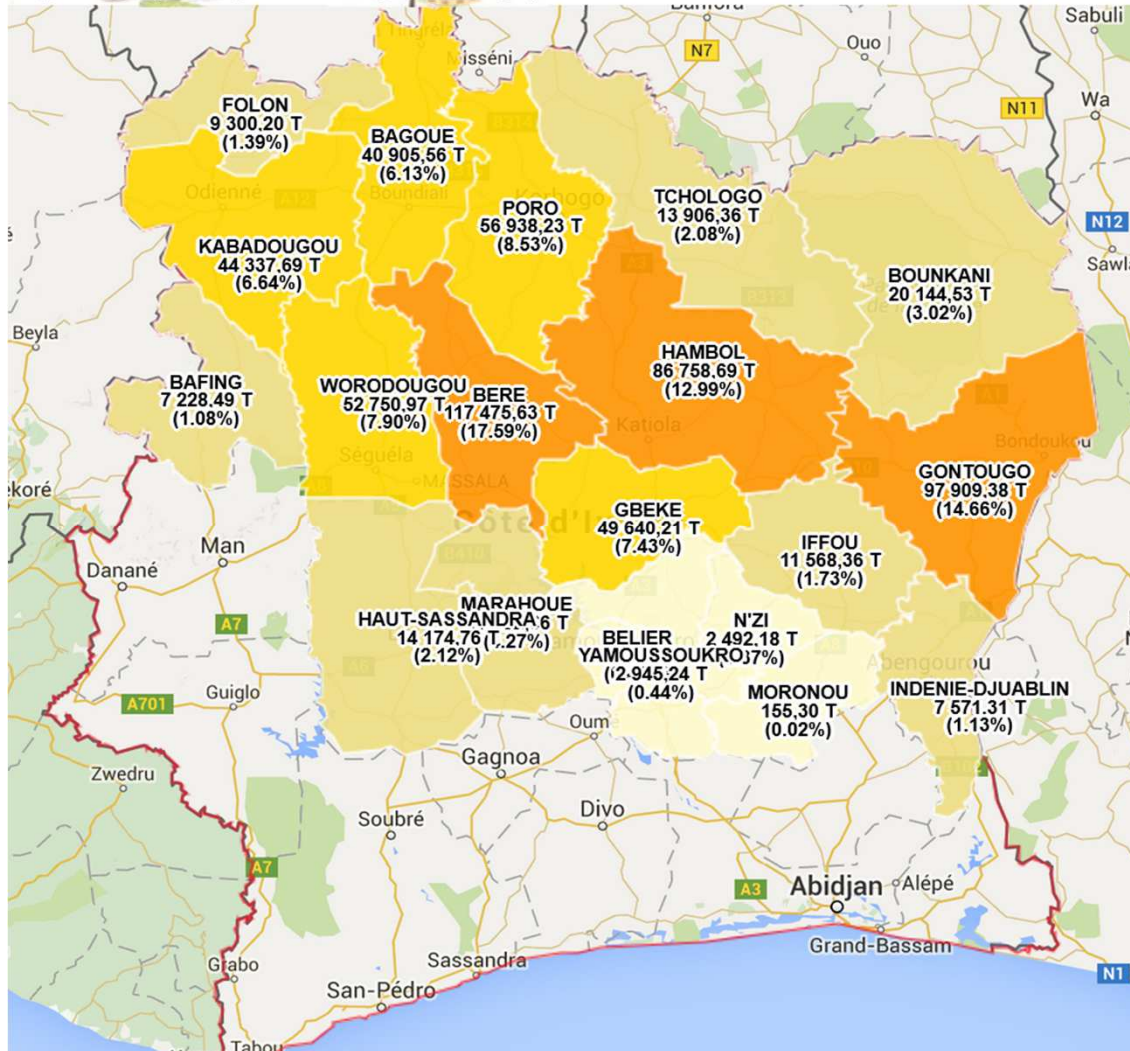


An important and very dynamic economic and social sector...

- Number of producers estimated at 250 000, almost 3 million people depend on the sector
- Annual production in excess of 702 510 tons in 2015, with a high growth rate (+/- 10%)
- Annual exports in excess of 660 000 tons in 2015
- World's leading exporter
- World's leading exporter in 2015



CASHEW PRODUCTION REGIONS :





SITUATIONAL ANALYSIS OF LOCAL PROCESSING

Significant increase in cashew production

- 350 000 tons in 2009, 500 000 tons in 2013 and 702 510 tons in 2015;
- Representing a 100% increase between 2009 and 2015;
- Leading world exporter of cashew nut with more than 40% of global supply in 2015;
- Leading world exporter since 2015 with 24.22% of global production.

Low processing capacity

- Installed capacity : 95 000 tons in 2015 (12.72% production 2015) for about 20 processing units;
- Level of actual processing : 5.84% in 2015 (about 42 000 tons);
- + 90% production exported in the form of raw cashew nuts (> 650 000T in 2015);
- Low storage capacity;
- Very low value added to our cashew production.

A large number of ongoing projects to establish processing units

- 5 approved units with a total investment capacity of 143 500 tons ;
- 7 projects on which studies are far advanced with a total capacity of 40 000 tons.



OPPORTUNITIES AND CONSTRAINTS IN DEVELOPING PROCESING

I- OPPORTUNITIES IN DEVELOPING PROCESSING

- Sustained growth in local production;
- Existence of a potential to process by-products ;
- Existence of a variety of high-performing technologies;
- High growth in international cashew demand;
- Favorable traceability requirements and food standards ;
- Possibility of establishing units directly in production zones ;
- Stated national political will to support the processing sector (Goal 2020)



CONSTRAINTS AND OPPORTUNITIES IN DEVELOPING THE PROCESSING

2. SOME CONSTRAINTS BEING ADDRESSED

- Access to financing;
- Accessibility and availability of the raw material all year round ;
- Low storage capacity;
- Problem of technological choice;
- Problem of maintenance of production equipment;
- Lack of qualified human resources;
- High cost of factors.



Structuring the industry...Initiatives regarding processing

- Organisation of SIETTA biennially since 2014
- Implementation of school plant (CTC Yamoussoukro)
- Grant for processing
- Accelerated Cashew Processing Project
- Promotion of investment among more experienced countries in the area of processing
- Law on warehousing receipt system
- Technical Assistance Programme for promoters of processing units
- Improvement in the quality of cashew products through direct support to processing units and analysis laboratories
- Support to operators for the marketing of processed products
- Attractive investment code

Support by Technical and Financial Partners (EU, World Bank, SFI...)
(Institutional development, market access, support for productivity and support for processing)

A series of ongoing measures being developed to create a more attractive framework for the development of cashew processing



INVESTMENT OPPORTUNITIES

○ For 500 000 tons of additional processing capacity

There is the need for the:

- Installing a storage capacity of about 170 000 m²
- Building and equipping about a hundred (100) processing units
- Creating at least 40 000 direct jobs depending on the installed technology



Côte
d'Ivoire
opens its
doors to
you....

The cashew
sector holds
out its hands
to you!

Thank you
for your
attention.

