

11th ACA Annual Cashew Conference



A NEW VISION FOR PARTNERSHIPS & INVESTMENTS



Cotonou, Benin

September 18-21, 2017

Knowledge sharing. Exposition. Field trips.



Local & regional perspectives for cashew shell and CNSL

Julia Artigas Sancho

Fullwell Mill, 20 September 2017



Conventional technologies for cold/hot extraction (screw press) yield...

20% CNSL

+ 80% de-oiled cake

~130 MT/year
Per 1000 MT/year RCN capacity

Sold for export

165,000 - 247,000 XOF/MT, CIF
[\$300 – \$450]

However, prices are volatile

OR

Locally sold as:

- Fuel for industrial burners
50,000 - 300,000 XOF/MT [\$90 – \$550]
- Raw material for brake lining
- Raw material for paint industry
- Raw material for road layers
- Tar for waterproofing in buildings

*Ready technologies exist
(see India, Vietnam)*

*Local technologies in development
Low tech; no need for good quality CNSL*



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20% CNSL

+

80% de-oiled cake



Biomass fuel Unprocessed, as flakes

- For factory boiler
- For sale to other industries

Per 1000 MT/year RCN capacity
~600 MT/year



Requires automated feeding

Carbonised + briquetted

- For industrial clients (firewood)
- For households



Additional equipment

~150 MT/year
Similar or higher price vs. wood



Recently developed local technologies



Carbonisers (cashew shell kiln)

- Can treat remaining **waste shells** or **de-oiled cake**
- Thermal CNSL recovery : CNSL as by-product
- Modular and easy-to-use
- Yields **high-quality charcoal**

~74 to 130 MT/year
2 x price of wood charcoal

Gasifiers

- Fed only with cashew shells
- Provides heat to factory boiler
- Up to 1,500 MT RCN/year
- Uses up to 25% of shells
- ROI less than a year for a medium-sized processor

Advantages:

- ✓ Low-tech
- ✓ 100% locally built
- ✓ No need for electricity ⚡
- ✓ No additional working costs
- ✓ Less fumes 🌸
- ✓ By-product : charcoal 😊



*In Benin, gasifier tech has already been implemented in 3 units
Its application can reach larger factories*

Thank you

Julia ARTIGAS SANCHO

Ingénieure en Énergie et Technologies appropriées – Energy and Appropriate Technologies engineer



www.fullwellmill.com / www.fullwelltransform.org
+226 73 16 83 37 Bobo-Dioulasso, Burkina Faso
julia@fullwellmill.co.uk