



AfricashewSplits

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The Cashew Market in West Africa

NOTE: Last week, ACA members were contacted to share their opinion on the ACA Market Information Services. We encourage you to participate in the survey. This is to enhance our service delivery and meet the needs of our valuable members. Thank you for your compliance and participation.

Click [here](#) to participate in the survey:

Nigeria

RCN availability is very limited at the producer level. The rains are intensifying in all production areas and most of the buyers are preparing to close for the season. The RCN Outturn is remains in the range of 40-44lbs.

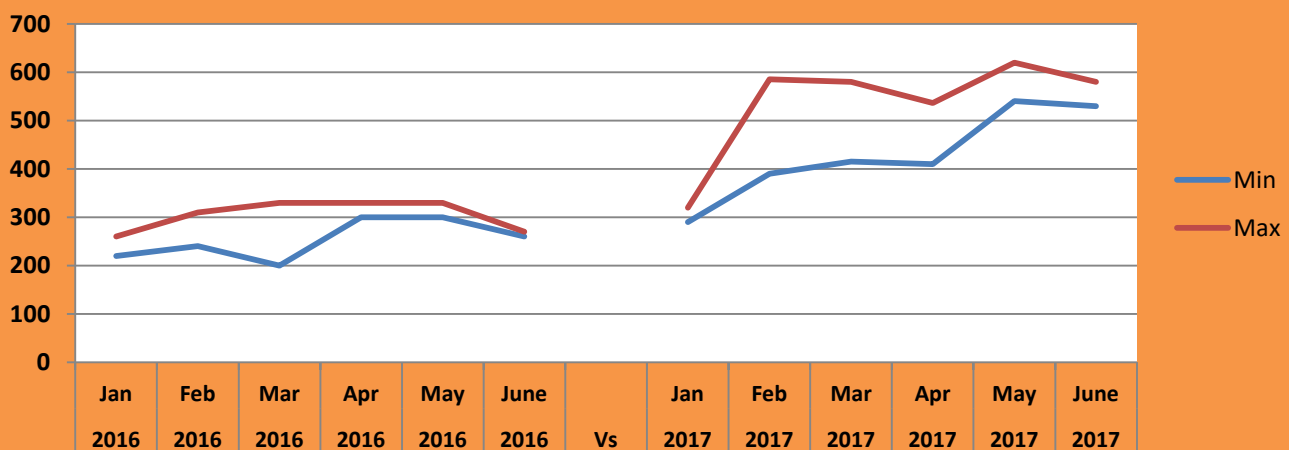
In Kogi State, the price for the remaining RCN at the producer level is around 530 NGN/kg (1.61 USD/kg) for an average RCN Outturn of 40-42lbs compared to 560-570 NGN/kg recorded last week. The RCN warehouse price in Kogi State is

around 540 NGN/kg (1,682 USD/MT) against 580 NGN/kg recorded last week. In Kwara State, RCN price at the trader level dropped from 585-600 NGN/kg last week to around 550 NGN/kg (1,713 USD/MT) for an average KOR of 42-44lbs.

Deliveries to the port of Lagos are being made around 580 NGN/kg (1,806 USD/MT) compared to 630 NGN/kg recorded last week.

Source: Market Analysts Mr. Azeez Ayodele and Mr. Alfred Makhuöga Friday

RCN Average Farm gate Price in Nigeria (2016 vs 2017)



Côte d'Ivoire

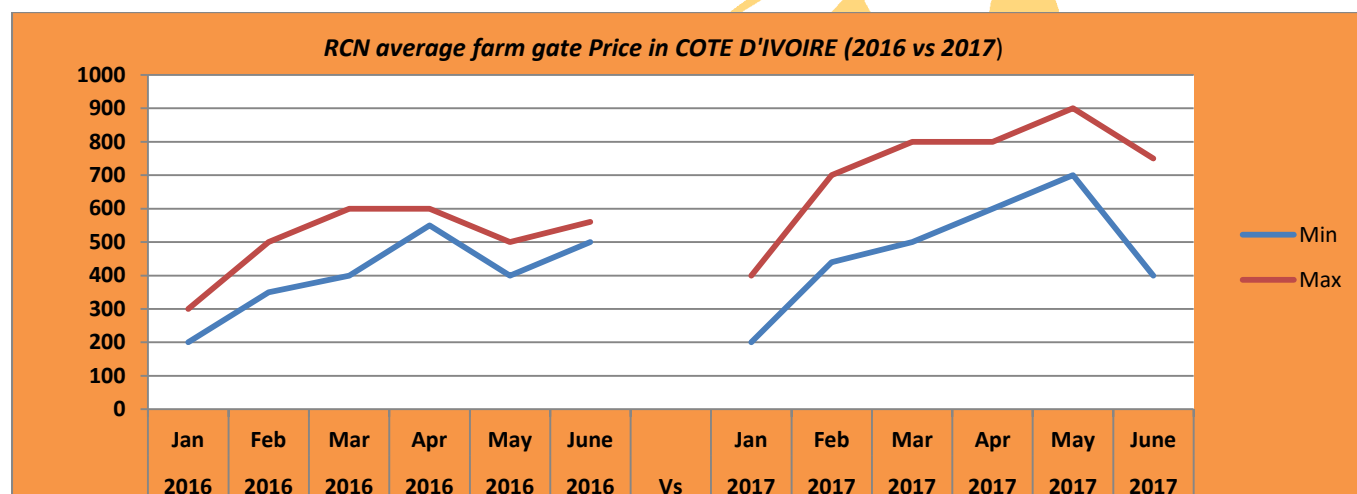
The cashew season is winding down. RCN arrivals are decreasing. The rains are intensifying in the southern part of the country causing floods but in the North the rains remain irregular. RCN quality decreased sharply to an outturn range of 38-44lbs with high moisture content. Many trucks are still sent back from the ports as unsuitable for export due to RCN moisture content of more than 10%. Most exporters stopped their purchases due to lack of finance and current poor quality of the nuts.

RCN prices decreased further in all production areas in line with quality.

The RCN farm gate price is between 400 and 750 FCFA/kg (0.68-1.27 USD/kg) for an average RCN

Outturn of 38-42lbs and the warehouse prices are between 425 and 775 FCFA/kg (0.72-1.31 USD/kg) against 575-775 FCFA/kg recorded last week. Deliveries to the port are being made between 700 and 800 FCFA/kg (1.19-1.36 USD/kg) against 780-850 FCFA/kg recorded last week. FOB prices decreased from 900-1000 FCFA/kg last week to currently between 800 and 975 FCFA/kg (1,360-1,658 USD/MT) and for an average RCN Outturn of 42-46lbs. RCN CIF prices are between 900 and 1,050 FCFA/kg (1,530-1,785 USD/MT) against 975-1100 FCFA/kg recorded last week.

Source: Mr. Kamate Issoufou from K.R Organization



Ghana

The cashew market is slowing down as the end of the season approaches. There are no significant supplies coming from the producer level. Traders are carrying some limited stocks although some have closed trading activities for the season due to limited volumes and quality reduction to an outturn range of 44-46lbs.

The major rainy season continues in the middle and southern belts of the country.

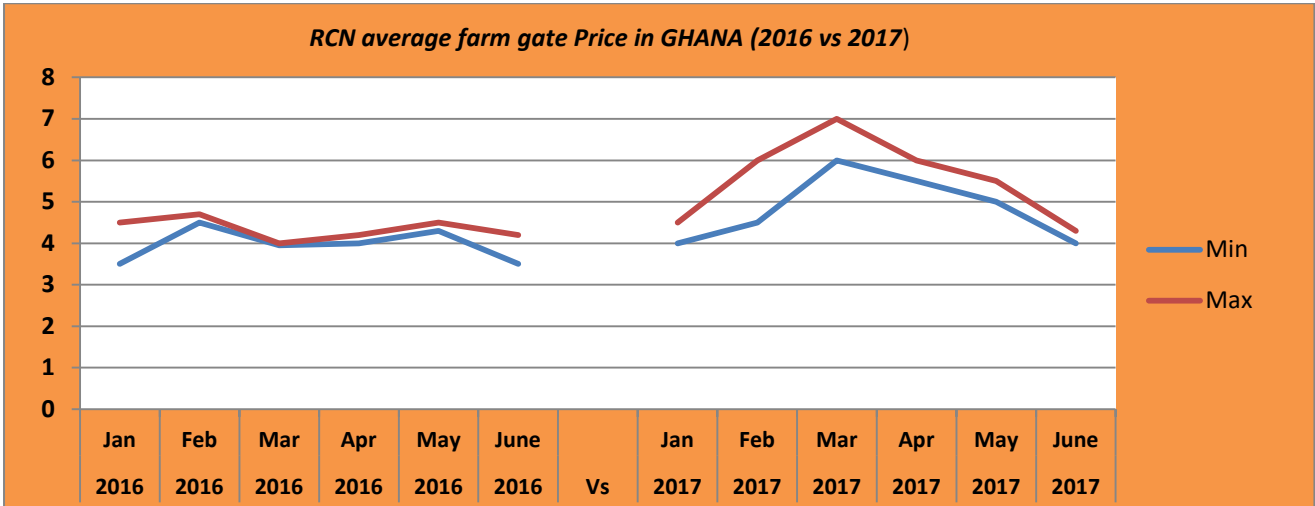
The RCN farm gate price ranges between 4.00 and 4.20 GHS/Kg (0.93-0.97 USD/kg) against 4.00-4.30/Kg recorded last week. RCN price at the

Source: Mr. Cyril Alormene from MoFA, GHANA

trader level is between 6.00 and 7.0 GHS/kg (1.39-1.62 USD/kg) depending on location and quantity available against 6.2-7 GHS/kg recorded last week.

According to Mr. Cyril Alormene from the Ministry of Food and Agriculture, some of the stocks at the warehouses are assumed to be from neighboring countries. Farm gate prices have been in the same range for couple of weeks and most of the buyers anticipate that, the season will end with RCN farm gate price remaining around 4.00 GHS/Kg.

RCN average farm gate Price in GHANA (2016 vs 2017)



The Gambia

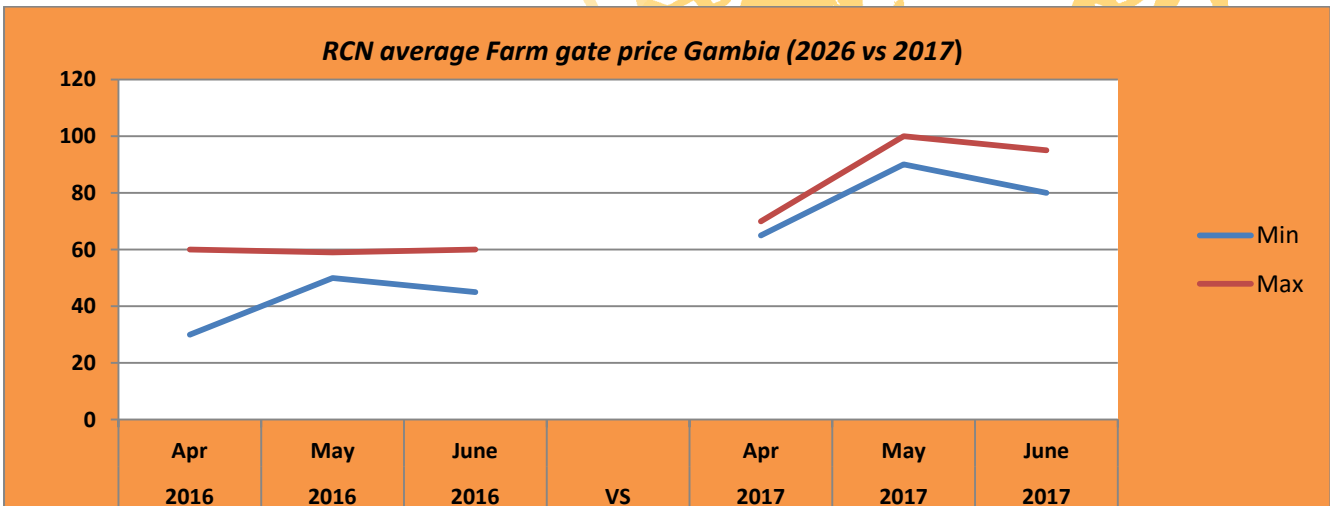
The cashew crop season continues in the Gambia with limited RCN stocks at both the producer and the trader level. The second harvest has started however yields are low compared to last year's. According to Mr. Alpha Jallow, the Executive Secretary of Cashew Alliance of The Gambia (CAG), the drop in the second harvest is essentially due to harsh weather condition accompanied by excessive heat. However, they still believe that the current season may end up

with the same range of production compared to last year's record of 10,000 MT.

The demand for cashew remains good and prices are at a relatively high range compared to the same period of last year. The RCN farm gate price is currently around 90 GMD/kg (2.02 USD/kg) while the RCN warehouse price ranges between 95 and 100 GMD/kg (2.13-2.24 USD/kg)

Source: Mr. ALPAHA JALLOW from CAG

RCN average Farm gate price Gambia (2016 vs 2017)



Guinea Bissau

Last week was marked by the strike of the dockers at the port which disrupted shipments. The problem was resolved on Thursday 8th June,

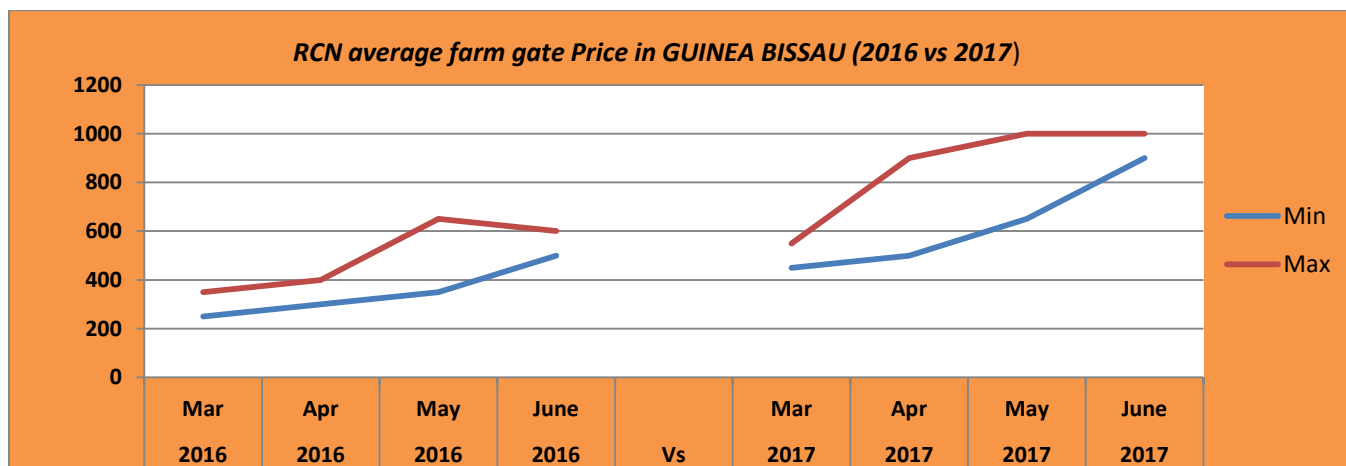
and loading of cashew bags for export continues. Also last week the rains started. This could possibly affect the quality of the nuts at the

production areas where availability of RCN remains good. RCN quality also remains good with an outturn range of 50-54lbs.

The RCN farm gate price is currently between 900 and 1 000 FCFA/kg (1.53-1.7 USD/kg) for an average RCN Outturn of 50-52lbs. The minimum Ex-works price at the port level is set between 1 050 and 1 100 FCFA/ kg (1.78-1.87 USD/kg) for an average RCN outturn of 50-54lbs.

According to Mr. Mario Mendonça from ANCA, the National Agency for Cashew in Guinea Bissau, RCN export was launched in May and approximately 60,000 MT of RCN have already been declared ready for export. The RCN FOB prices are currently between 1,700 and 2,145 USD/MT with an average KOR of 50-54lbs.

Source: Mr. TAMBLE CARDDOSO from ANCA-GB



The International Cashew Market

The international kernels market continues in a quiet mode. Buyers are reluctant to make decisions to buy as prices have been weakening. Processors have inventories to sell both of kernels and rcn. Traders have afloat shipments and inventory of rcn which they are anxious to sell. As a result prices are now in a lower range US\$4.85-5.00/ lb FOB origin for benchmark WW320. For now the sentiment has changed and it would take significant buying interest to reverse this for the time being. This may well come but “when” is the crucial factor as if buyers wait then it seems likely that prices will drift lower.

RCN prices have been falling too. This is due to a buildup of inventory and shipments and lower prices simply due to a decline in the quality of the offered material. With an oversupply in the short term in Vietnam there is a chance for a further fall in prices. However the fundamental supply and demand remains tightly balanced and prices should once again find some workable levels in the coming weeks. In the meantime there may further volatility in rcn prices making any speculation very risky as the season heads toward its final phase.

Cashew kernels FOB			
Description	Grade	Price USD/lb	Recent changes
Whole White 240 kernels/lb	WW240	5.25- 5.40	Decrease
Whole White 320 kernels/lb	WW320	4.85-5.00	Decrease
Splits	FS/WS	3.80	Stable
Broken	LWP/LP	3.35	Stable

Raw Cashew Nut FOB Africa and CFR India/Vietnam			
Origin	Outturn	Price USD/MT	Recent changes
West Africa CFR price (Prompt Shipment)	44-53	1,500-2,350	Stable
Cote d'Ivoire CFR	45-47	1,600-1,700	Stable
Benin CFR	47	1,883 -1,969	Firm

Source: Mr. JIM FITZPATRICK, INGREDIENT SOURCING SOLUTIONS

Currency

Exchange Rate: 1 USD= ?			This Week	Last Week	Exchange Rate : 1 USD= ?			This Week	Last Week
West Africa	Franc CFA	XOF	588	586	East Africa	Tanzanian Shilling	TZS	2230	2230
	Nigerian Naira	NGN	321	324		Kenyan Shilling	KES	103.1	103.1
	Ghanaian Cedi	GHS	4.3	4.3		Mozambican Metical	MZN	59.65	59.5
	Gambian Dalasi	GMD	44.51	44.9	Asia	Indian Rupee	INR	64.37	64.46
	Franc Guinéén	GNF	9003	9095		Vietnam Dong	VND	22689	22699



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