



AfricashewSplits

(Your source for the latest crop and price information)

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African Cashew Alliance:
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The Cashew Market in West Africa

NOTE: This week, ACA members will be contacted to share their opinion on the ACA Market Information Services, and we therefore encourage you to participate either in the survey or the follow up calls. This is to enhance our service delivery and meet the needs of our valuable members. Thank you for your compliance and participation.

Nigeria

The cashew market remained active in Nigeria with a few foreign buyers especially from Benin still present. The quality of the product is dropping as it is the end of the cashew season and the average RCN Outturn is currently 40-42 lbs.

In Kogi State RCN farm gate prices are currently between 560 and 570 NGN/kg (1.72-1.75 USD/kg) against 550 and 570 NGN/kg recorded last week. The RCN warehouse price in Kogi State is currently around

580 NGN/kg (1,790 USD/MT) while in Kwara State the warehouse price is between 585-600 NGN/kg (1,805-1,851 USD/MT) against 570-600 NGN/kg recorded last week.

Deliveries to the port of Lagos are being made around 630 NGN/kg (1,944 USD/MT).

Source: Market Analysts Mr. Azeez Ayodele and Mr. Alfred Makuoga Friday

Benin

The cashew nut crop is coming to an end in Benin and it should be noted that the review of the campaign continues but according to the Secretary-General of FENAPA the estimate for production 2017 is about 120,000 tons of raw cashew nuts. This year we observed an improvement in the quality of the nuts which was maintained until the end of the campaign with an average KOR of 48-50lbs.

The first estimates of exports of raw cashew nuts will be available at the end of June 2017. Estimates of the supply to processors at the nationally is 14 500 MT of raw cashew nuts. Six processors are operating

currently. The level of supply for the processors remains below expectations. It is a difficult year for processors in Benin.

On the market, there are practically no more nuts in stock at producer or small trader level. This week the RCN warehouse price at the trader level is between 1,000 and 1,050 FCFA/kg (1,712-1,797 USD/MT). FOB prices in the port of Cotonou are between 1,100 and 1,150 FCFA/kg (1,883-1,969 USD/MT).

Source: FENAPAB

Côte d'Ivoire

The cashew market is slowing down in Cote d'Ivoire. A number of buyers have withdrawn from the market. The quantities available have dropped considerably at both the producer and the local trader level. The RCN quality dropped sharply to an outturn range of 40-44lbs.

Currently, majority of the activities are occurring at the port level however, many trucks are returned

from the port due to RCN moisture content of more than 10%.

This week, the RCN farm gate price is between 450 and 750 FCFA/kg (0.77-1.28 USD/kg) with an average RCN Outturn of 40-42lbs against 650-750 FCFA/kg recorded last week. RCN warehouse prices ranges-between 575 and 775 FCFA/kg (984 -1,327 USD/MT)

compared to the 675-775 FCFA/kg recorded in the previous week.

Deliveries at the port are being made for, between 780 and 850 FCFA/kg (1,335-1,455 USD/MT). RCN FOB prices range between 900 and 1000 FCFA/kg (1,541-1,712 USD/MT) compared to 1000-1100 FCFA/kg and RCN Cfr prices are between 975 and 1100 FCFA/kg

Ghana

The season is almost over and some traders are preparing to close activities for the season as supply of RCN continues to decline. It continues to rain across the country with some production locations recording a frequency of 2-3 rains in a week. The general weather condition is hot especially during the day time.

The farm gate price of RCN is still at GH¢ 4.00-4.30/Kg (0.93-1.00 USD/kg) as prices have remained stable for the past few weeks. Prices at the traders' level remain

Source: Mr. Cyril Alormene from MoFA, GHANA

Guinea Conakry

The cashew crop season continues in Guinea Conakry with stocks still available from producers. The first rains have begun, causing gathering and drying of the nuts to become more difficult for the producers. Currently, the RCN quality dropped at the producer level to an average outturn of 44-45lbs.

There is a limited availability at the producer level and RCN prices have slightly increased compared to last week, due to a strong demand.

Source: Mme Clarisse BANGOURA from AGUIPEX

Guinea Bissau

The cashew season is in full swing in Guinea Bissau especially at the port level. RCN quality is good with an average Outturn of 54-55lbs.

According to the National Cashew Agency (ANCA), this year's production is expected to be in the same range as in the previous season. Production estimates for the current season are between 200,000 and 250,000 tons of RCN.

The RCN farm gate price is currently between 912 and

(1,669-1,883 USD/MT) compared to 1,050-1,100 recorded last week.

Prices have generally declined in all production areas due to the limited availability and the quick drop in RCN quality causing potential buyers and exporters to withdraw from the market.

Source: Mr. Kamate Issoufou from K.R Organisation

on the high as RCN are being sold for 6.2 - 7.0 GHS/Kg (1,441-1,627 USD/MT).

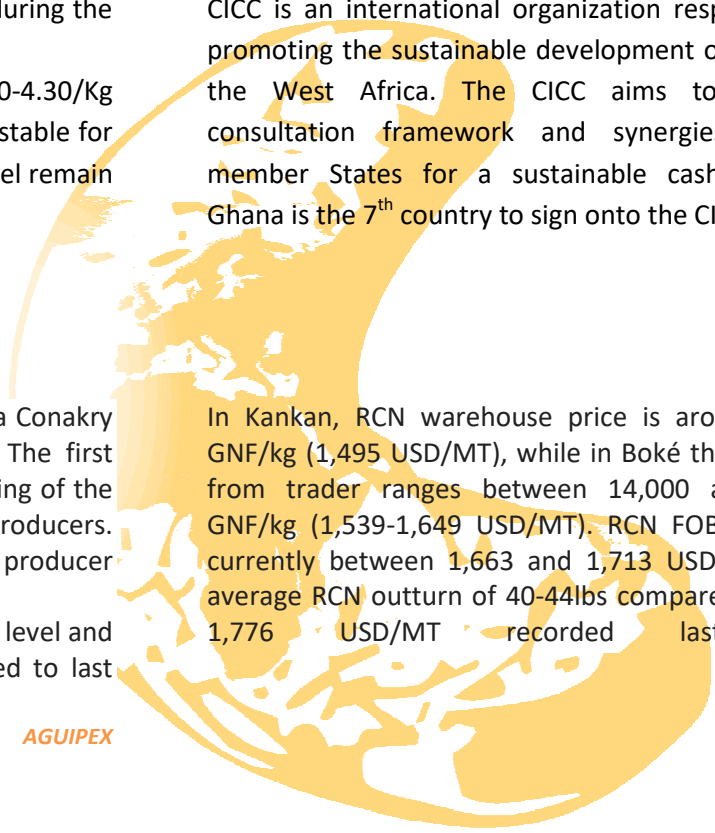
On 5th June 2017, Ghana, represented by the Ministry of Food and Agriculture (MoFA), signed onto the Consultative International Cashew Council (CICC). The CICC is an international organization responsible for promoting the sustainable development of cashew in the West Africa. The CICC aims to create a consultation framework and synergies between member States for a sustainable cashew sector. Ghana is the 7th country to sign onto the CICC.

In Kankan, RCN warehouse price is around 13,500 GNF/kg (1,495 USD/MT), while in Boké the RCN price from trader ranges between 14,000 and 15,000 GNF/kg (1,539-1,649 USD/MT). RCN FOB prices are currently between 1,663 and 1,713 USD/MT for an average RCN outturn of 40-44lbs compared to 1,676-1,776 USD/MT recorded last week.

1 000 FCFA/kg (1.56-1.71 USD/kg) while the wholesale price at the port level is around 1,100 FCFA/kg (1,883 USD/MT). The RCN FOB price at the port of Bissau is 1150 FCFA/kg (1,969 USD/MT).

A National committee is about to deliver up to 50 export licences in the coming weeks while cashew export is expected to start soon.

Source: Mr. TAMBLE CARDDOSO from ANCA-GB



Below is a summary of the 2015 and 2016 cashew season in Africa and the estimates for 2017 season.

Region / Pays	2015	2016	2015vs2016	2017 Estimations
Afrique de l'Est				
Mozambique	80,000	130,000	50,000	130,000
Kenya	5,000	6,000	1,000	10,000
Tanzanie	145,000	250,000	105,000	250,000
Total Afrique de l'Est	230,000	386,000	156,000	390,000
Afrique de l'Ouest				
Benin	125,000	100,000	-25,000	115,000
Burkina Faso	70,000	80,000	10,000	70,000
Ghana	65,000	75,000	10,000	85,000
Guinea	60,000	45,000	-15,000	50,000
Guinea-Bissau	250,000	210,000	-40,000	225,000
Cote d'Ivoire	750,000	675,000	-75,000	650,000
Mali	38,000	80,000	42,000	65,000
Nigeria	144,000	170,000	26,000	190,000
Senegal	40,000	45,000	5,000	55,000
Gambie	11,000	10,000	-1,000	10,000
Togo	14,000	10,000	-4,000	8,000
Total Afrique de l'Ouest	1,567,000	1,500,000	-67,000	1,523,000
Total Afrique	1,797,000	1,886,000	89,000	1,913,000

Source: ACA

Note: These data are based on the review of the previous cashew seasons, the estimates and research conducted by ACA and its partners in the field and shouldn't be unanimous. Any contribution to correct or confirm these data would be therefore welcome.

The International Cashew Market

Cashew kernels have traded a little lower this week as the market is in a quiet period with buyers not looking to fill orders. Some processors have dropped their ideas on price probably with the exception of WW240 which remain tight. If the market continues in this mode further small price drops are likely as inventories of RCN build up in Vietnam straining cash flow a little for some processors.

The RCN market remains difficult to judge as the available quality is changing toward the end of the season in origins from Nigeria to Guinea. Marketing and shipment from Guinea Bissau has not impacted the market so far but it should ensure adequate supplies for the immediate future.

Cashew kernels FOB			
Description	Grade	Price USD/lb	Recent changes
Whole White 240 kernels/lb	WW240	5.30 - 5.40	light decrease
Whole White 320 kernels/lb	WW320	4.95-5.05	Stable
Splits	FSWS	3.95	Stable
Broken	LWP/LP	3.45	Stable

Raw Cashew Nut FOB Africa and CFR India/Vietnam			
Origin	Outturn	Price USD/MT	Recent changes
West Africa CFR price (April Shipment)	44-53	1,500-2,350	Firm
Cote d'Ivoire CFR	45-47	1,830-2,079	light increase
Benin CFR	47	1,883 -1,969	Firm

Looking at the ACA production estimates above this year's production would be about 6% up in Africa which combined with some good numbers from India could be overall production up by 7-9%. You could be forgiven for wondering how this leaves us at record prices for kernels and RCN. However we should not get carried away as the surplus of kernels supply over demand calculates at only 2.25 weeks supply spread over a year which in reality is nothing. Therefore we continue to have a tightly balanced supply/demand position and no prospect of that

disappearing any time soon. Does this justify cashew kernels ww320 at us\$5.00 per lbs. Only time will tell but the current indication is that buyers are beginning to step back from the market.

Source: Mr. JIM FITZPATRICK, INGREDIENT SOURCING SOLUTIONS

Currency

Exchange Rate: 1 USD= ?			This Week	Last Week	Exchange Rate : 1 USD= ?			This Week	Last Week
West Africa	Franc CFA	XOF	586	585	East Africa	Tanzanian Shilling	TZS	2230	2230
	Nigerian Naira	NGN	324	315		Kenyan Shilling	KES	103.1	103
	Ghanaian Cedi	GHS	4.3	4.33		Mozambican Metical	MZN	59.5	59.5
	Gambian Dalasi	GMD	44.9	44.45	Asia	Indian Rupee	INR	64.46	64.7
	Franc Guineén	GNF	9095	9092		Vietnam Dong	VND	22699	22679



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